

# 2019 ANNUAL REPORT

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Our Roads to Community Action

# Strengthening Community

Community is the shared responsibility of individuals, families, and institutions; coming together we create community action.



# Eliminating Barriers

Hennepin County residents are able to take actions that impact the quality of their lives.



# Creating Opportunities

All community members are engaged and active in creating equal access to opportunities in Hennepin County.



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# Implementing a national initiative to reduce poverty since 1964

ommunity Action Partnership of
Hennepin County (CAP-HC) formerly
known as Community Action
Partnership of Suburban Hennepin, works to
establish services, programs and partnerships
to reduce poverty and increase family and
economic stability in Hennepin County.

CAP-HC is a private 501 (c) (3), a non-profit organization established in 1986. Created by the Economic Opportunity Act of 1964, the agency is part of a national network of more than a thousand anti-poverty organizations, that works with low-income citizens on a county by

county basis.

CAP-HC provides a wide range of social and supportive services including Energy and Utility Assistance, Community Development, Family Assets for Independence in Minnesota, Financial Literacy workshops, MNSure assistance, Food Support/SNAP, Foreclosure and Eviction Prevention and Homebuyer Education and Counseling.

With an eye towards 2020, the agency continues its charge to help low-income residents in Hennepin County reduce the effects of poverty.

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# **Letter from the Board Chair**

ear Friends and Supporters:
We had a good year in 2019 and we are excited to share this annual report with you, our partners.

The year was transformational for Community Action Partnership of Hennepin County (CAP-HC). Collectively, we took time to evaluate the organization from top to bottom and identified our strengths and areas for improvement. We adjusted our programmatic strategies to meet the changing needs of the communities we serve. I am pleased to report that our agency is well-positioned to build upon its legacy of service. All of us at CAP-HC are grateful and honored to devote ourselves, day in and day out, to the work of reducing the impact of poverty throughout Hennepin County.

Of the many agency accomplishments during the year, several are indeed noteworthy, specifically:

- We achieved compliance in all aspects of board governance, including fulfilling the requirements of a tripartite board.
- We strengthened agency partnerships through contractual relationships with similarly minded organizations such as Beacon Interfaith Housing Collaborative, EMERGE, The Link, Lutheran Social Services, Salvation Army-Twin Cities, Simpson Housing Services, and Volunteers of America. These partnerships led to more than 1,000 households served throughout the community, including:
- o Nearly 200 families obtaining safe and affordable housing
- o More than 500 households avoided eviction
- o Over 40 unemployed individuals gained employment
- Our Energy Assistance Program continued to be an outstanding agency stalwart, serving

- more than 20,000 households by helping to avert utility disconnections. This program continues to serve more participants than any program in the State of Minnesota.
- Program referrals throughout the agency were expanded; many who came through our doors for Energy Assistance services were connected to other CAP-HC programs, services or partner agencies to address their unmet needs.
- We commenced a robust community needs assessment and strategic planning process. This process concluded in early 2020 and will provide decisive and impactful direction for the organization through 2022.

As noted in my opening statements, this annual report reviews the 2019 calendar year. However, we publish it as our local community, the nation, and the globe continues to be challenged by the pandemics of COVID-19 and of historical, pervasive, and systemic racism. These conditions serve as an activator that has accelerated the loss of life and disproportionate economic losses to important populations in our local communities and across the country; the devastating effects of these conditions were brought into unequivocal focus by the horrifying death of George Floyd in Minneapolis.

During this important, historic, and challenging time, our agency guideposts will be our organizational values of equity and inclusion, strengthening community, eliminating barriers, creating opportunities, building relationships, and responsible stewardship. We remain steadfastly committed in exemplifying these values as we create our future together in Hennepin County.

Yours in service,

Michael Vekich

**Board Chair** 



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# **Community Spotlight**

# A Difference Made

akeda Frazier, a single mother of two, was struggling to make ends meet when she enrolled in CAP-HC's Energy Assistance

Program (EAP) to help with her utility bills. She grew up in a large family that struggled with finances and addictions, subsequently prompting her to leave home at an early age.

After coming to Minnesota for a fresh start, Nakeda took out many student loans, saying, "I made poor financial choices and got over my head in debt. After having my children, I decided to create a different direction for my family, so that they would not grow up thinking they needed to live in poverty."

The first-time HomeBuyers' Workshop caught Nakeda's eye. She enrolled, and quickly learned that owning a home would not be an expedited process. Through the homebuyer's program, she learned the home-buying process, financial and credit requirements, and how to qualify for a loan. She was then assigned a housing counselor who assessed her mortgage readiness and identified barriers to saving and becoming a homeowner.

Through hard work, she has improved her credit score to 750, enabling her to qualify for a home loan and more. Nakeda was then introduced and enrolled in the FAIM (Family Assets for Independence) program, which helped build her savings with the goal of homeownership with the least amount of debt.

Nakeda proudly explains the difference CAP-HC has made in her life. "I am very grateful for all the assistance I've received from CAP-HC and the wonderful staff who helped me along my journey to financial wellness. The program has taught me

the power of choices at an early age and how they impact your financial health in the long term. I've learned patience and that change doesn't happen overnight, but through positivity and perseverance you can achieve your financial goals."



Nakeda Frazier, (shown here with her daughter) is now on the pathway to homeownership. The proud mother of two attributes the First-Time Homebuyers Workshop, and the Family Assets for Independence Program, to her success.

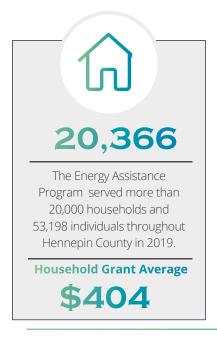


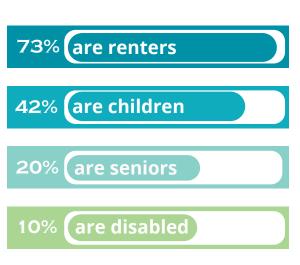
ach day many low-income residents of Hennepin County are faced with the choice of buying food and medicine or paying a utility bill. The Energy Assistance Program (EAP) is often the last line of defense before a significant setback cripples their families. Losing heat, electricity, water, or a broken furnace can be especially devastating if you have children or caring for an elderly loved one with medical needs. The program runs from October 1 through May 31st. Both homeowners and renters may be eligible. The amount of an energy assistance grant is determined by income, household size, dwelling type, and energy consumption. Household income must be at or below 50% of the state median income guidelines.

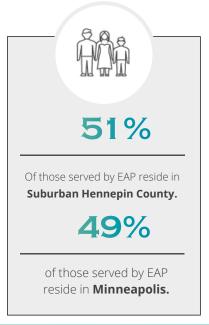
Community Action Partnership of Hennepin County

(CAP-HC) is the largest EAP provider in the state. In program year 2019, CAP-HC served more than 20,000 low-income residents of Hennepin County with an average grant per household of \$404. Qualified applicants are served on a first-come-first-serve basis while funds last. Seniors, people with disabilities, and families with young children are specifically encouraged to apply. Approximately 5,900 homes received additional assistance to help avert utility disconnection.

During the heating season, the Energy-Related Repair Program (ERR) assisted 340 households in need of emergency repair or replacement of their heating unit. In total, more than \$12.5 million in LIHEAP funds were disbursed by CAP-HC on behalf of low-income households in Hennepin County in 2019.







# **Client Services by the Numbers**

Our program strengths range from core housing and financial wellness, to car repair and food support. In addition, many households were also served by our partnerships including: Beacon Interfaith Housing Collaborative, Emerge, The Link, Lutheran Social Services, Salvation Army, Simpson Housing Services, and Volunteers of America. Listed below are numeric outcomes from Client Services and its subgrantee partners.

HOUSEHOLDS SERVED

2.138 HOUSEHOLDS AVOIDED EVICTION PARTICIPANTS
GAINED EMPLOYMENT



### **Financial Literacy & FAIM:**

Families are provided financial education and counseling to gain the tools they need to become financially secure. FAIM helps low-wage earners save money.



### **Homebuyer and Renter Workshops:**

Monthly interactive workshops provide education on renter rights and the responsibilities of owning a home.



## **Emphasis on Homeownership:**

Programs such as mortgage counseling and homebuyer education workshops were designed to create well-informed prospective homeowners.



#### **Application Navigators:**

Provides application assistance with MNsure to determine medical assistance options.



## **Vehicle Repair Program:**

Provides up to \$1,200 for car repairs to assist those working to maintain employment, thus preventing economic gaps in family sustainability.



### **Water Assistance Program:**

Both homeowners and renters may be eligible to receive water assistance.



# Responsible Stewardship

ommunity Action Partnership of Hennepin County is governed by a diverse tripartite board, encompassing stewardship from the community, private and public sectors. Working closely with the executive director, the Directors bring unique perspectives, backgrounds, and expertise to a single mission - to effectively guide this agency to a future that witnesses the effective short-and long-term reduction of poverty in Hennepin County.

The Board leads the agency at a strategic level and sets the tone of compliance, ethics, and duty to mission to ensure the agency and its executive director are equipped with resources and support to diminish the crippling effects of poverty in the lives of those we serve.

# **Board of Directors 2019**

### **PRIVATE SECTOR**

**Michael Vekich** 

Board Chair

**Kevin Myren** 

Treasurer

**Marvin Johnson** 

**Justin Gillette** 

### PUBLIC SECTOR

**David Asp** 

Alysen Nesse

Josh Schaffer

Vice Chair

**Karin Keitel** 

**Sherrie Pugh** 

Secretary

## **COMMUNITY SECTOR**

Angela Wade

**Eric Totten** 

**Tyanna Bryant** 

**Solomon Ogunyemi** 

**Nelson Morocho Cuvi** 





ccording to the Corporation for National and Community Service, Minnesota has a rich history of community service and is currently ranked second in the nation in the rate of volunteering. Minneapolis leads metropolitan cities with the highest rate of volunteering at 45%. Since our inception as a Community Action organization, volunteers have been vital in our efforts to build self-sufficient, healthy, and vibrant communities, while fulfilling our mission of reducing poverty in Hennepin County.

CAP-HC thanks its volunteers for their service and contributions. Their efforts have resulted in many positive outcomes for families in Hennepin County.

The Linus Project is a volunteer organization that has been a partner for more than ten years. Their volunteers, known as "blanketeers," provides comfort and a sense of security through hand-made blankets to children who are seriously ill or have experienced trauma. Volunteers across Hennepin

County produce fleece hand-tied or knitted quilts.

In 2019, volunteers contributed 527 colorful blankets to children in need through CAP-HC's housing stabilization program. The quilts were distributed to families through our homeless outreach and rapid rehousing program, with an emphasis on reaching those in a growing tent encampment in Minneapolis along Franklin Avenue and Hiawatha.

Karen Daloia, the Twin Cities Coordinator for the Linus Project, started making blankets to provide comfort to cancer patients. "I feel very fortunate to do something I love, providing warm blankets to children in need," she said. "The greatest reward I get is hearing from parents, and how the simple gift of a blanket has provided security and comfort to children experiencing a crisis."

CAP-HC honors the service and commitment of the Linus Project that have supported the families we serve.

I feel very fortunate to do something I love, providing warm blankets to children in need...

Karen Daloia

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# **Partner Spotlight**

# **Minnesota Mechanical Contractors Association**











he Energy Assistance Program (EAP)
partners annually with the Minnesota
Mechanical Contractors Association
(MMCA) to deliver their Project Heats ON and
Water's Off programs. EAP identifies eligible
community members and schedule the appointments
for the free services.

### **Project Heat's On**

Project Heat's On is a volunteer effort that was started in 1986 to service and repair the furnaces of elderly, disabled, and low-income homeowners.

For 30 years, hundreds of volunteer pipefitters from St. Paul Local #455, Minneapolis Local #539, and Rochester Local #6 has work with members of the Minnesota Mechanical Contractors Association (MMCA) to provide the needy with furnace repairs. Project Heat's On helps community members reduce the cost for government programs and since its beginning, pipefitters and contractors in Minnesota have volunteered over 32,098 hours, helped 7,447 homeowners at an estimated value of \$3,438,200.

#### Water's Off

In 1994, a group of plummers wanted to implement a program to raise awareness for homeowners of the importance of water conservation. After further research, it was learned that the economically challenged homeowners were generating the largest water bills. The unions and contractors partnered and developed the Water's Off program to help homeowners in need, while also raising awareness of the importance of water conservation attained through proper plumbing maintenance and repair.

Volunteers from St. Paul and Mankato Local 34, Minneapolis Plumbers Local 15, and Rochester Plumbers Local 6 donate their time one Saturday morning each spring to provide the labor. Union contractors from the Minnesota Mechanical Contractors and the Metro Plumbing Heating Cooling Contractors Associations provide vehicles, gas, tools, and parts. There is no cost to the homeowners. On average, 130 volunteers participate and about 100 homes are serviced throughout the state on Water's Off day with an estimated donated value of \$62,000.

# FINANCIAL SUMMARY

# Consolidated Statement of Financial Position

Year Ended December 31, 2019

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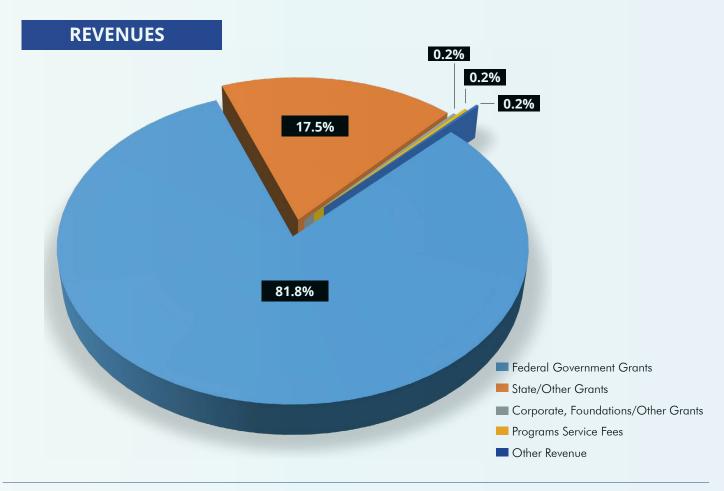
Cash	\$ 685,401	49.0%
Receivables	593,187	42.4%
Prepaid Expenses	71,152	5.1%
Property & Equipment, Net	48,601	3.5%
Total Assets	\$ 1,398,341	100.0%
Liabilities & Net Assets		
Payables	\$ 624,892	44.7%
Accrued Expenses	100,996	7.2%
Grant Advances	291,542	20.8%
Assets Without Donor Restrictions	267,139	19.1%
Assets With Donor Restrictions	113,772	8.2%
Total Liabilities & Net Assets	\$ 1,398,341	100.0%

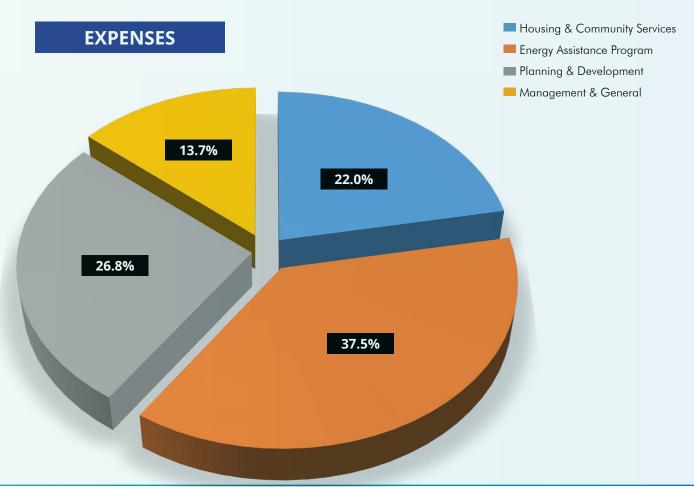
# **Consolidated Statement of Activities**

Year Ended December 31, 2019

## Revenue

Federal Government Grants	5,613,316	81.8%
State and Other Government Grants	1,200,439	17.5%
Corporate, Foundations, and Other Grants	16,208	0.2%
Program Service Fees	16,979	0.2%
Other Revenue	13,496	0.2%
Total Revenue	6,860,438	100.0%
Expenses		
Housing & Community Services	1,491,684	22.0%
Energy Assistance Program	2,537,866	37.5%
Planning & Development	1,812,993	26.8%
Management & General	929,621	13.7%
Total Expenses	6,772,164	100.0%
Change in Net Assets	88,274	

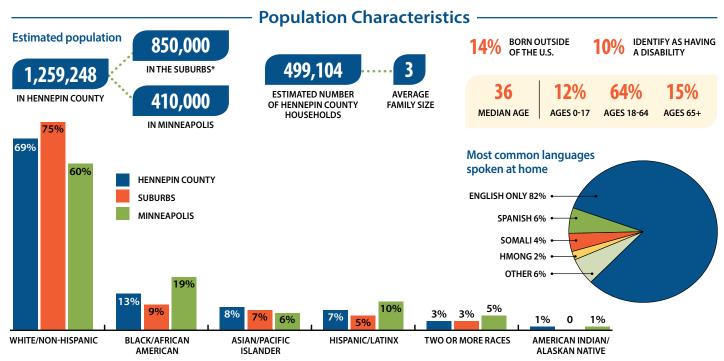




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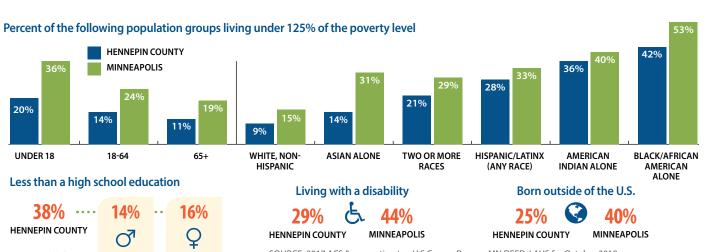
# HENNEPIN COUNTY COMMUNITY PROFILE

This community profile provides an overview of data regarding Hennepin County, Hennepin County Suburbs, and Minneapolis.



SOURCE: Population estimate based on 2018 ACS 1-year estimate, U.S. Census Bureau; race/ethnicity data compiled by MN Compass based on 1-year ACS data population estimate of 1.252.024; language data sourced directly from 2017 ACS 5-year estimates, U.S. Census Bureau

#### **Income & Poverty** Median household Income Living below 125% poverty level THE YEARLY COST OF LIVING (TO MEET **15**% **26**% BASIC NEEDS) FOR THE AVERAGE FAMILY IN HENNEPIN COUNTY SIZE OF 3 PEOPLE. HENNEPIN COUNTY MINNEAPOLIS **27,000** 13,000 IN THE SUBURBS **2.5**% **FAMILIES FAMILIES\*** NUMBER OF PEOPLE UNEMPLOYMENT IN THE LABOR FORCE 180,000 102,000 \$55,720 IN MINNEAPOLIS RATE INDIVÍDUALS INDIVÍDUALS Percent of the following population groups living under 125% of the poverty level



MINNEAPOLIS

SOURCE: 2017 ACS 5-year estimates, U.S Census Bureau; MN DEED, LAUS for October 2019

<sup>\*</sup> Hennepin County Suburbs consist of 44 cities in Hennepin County, aggregated by MN Compass. "Families" as defined by the Census Bureau are two or more people who live in the same household and are related by birth, marriage, or adoption. For households living under 125% poverty, the threshold for a family of four is \$32,188.

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# **Housing & Transportation**

Number of people experiencing homelessness

~4.100

IN SHELTERS

800

NOT IN SHELTERS

#### Homeownership

**39**% POCI

**BLACK** 

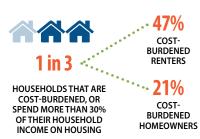
**75**% WHITE

S245,000

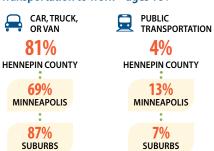
MEDIAN **HOUSING VALUE** 

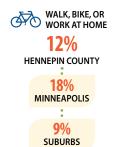
\$1.031

MEDIAN **GROSS RENT** 

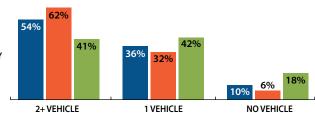


#### Transportation to work—ages 16+





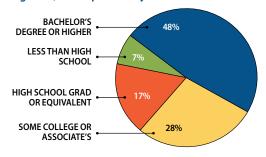




SOURCE: MN Compass, 2017 ACS 5-Year Estimates, U.S. Census Bureau

# **Education**

#### **Educational attainment for those** age 25+, Hennepin County



HENNEPIN COUNTY RESIDENTS AGE 25+ WITH LESS THAN A HIGH SCHOOL **DEGREE EXPERIENCE POVERTY** 















SOURCE: 2017 MCA, MN Dept of Education, compiled by MN Compass; 2018 ACS 1-Year Estimates, U.S. Census Bureau

#### Academic performance

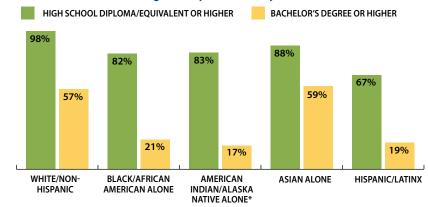
PROFICIENT IN READING BY 3RD GRADE

Health

PROFICIENT IN MATH BY 8TH GRADE

**GRADUATED HIGH** SCHOOL ON TIME

#### Educational attainment—age 25+, by race/ethnicity



\* Margin of error is at least 10% of the total value. Be cautious with this estimate.



U.S. HEALTH RESOURCES AND SERVICE **ADMINISTRATION IDENTIFIED THESE AREAS** IN HENNEPIN COUNTY AS BEING MEDICALLY UNDERSERVED—HAVING TOO FEW PRIMARY CARE PROVIDERS, HIGH INFANT MORTALITY, HIGH POVERTY OR A HIGH ELDERLY POPULATION.

# UNINSURED MEDICAID/MEANS TEST **COVERAGE ALONE MEDICAID COVERAGE ALONE** SAY IT IS VERY OR SOMEWHAT DIFFICULT TO PAY FOR HEALTH INSURANCE, CO-PAYS, AND DEDUCTIBLES



**HOUSEHOLDS RECEIVE SNAP BENEFITS** 

SOURCE: 2018 Metro Shape Survey



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